



Appalachian Hardwood Manufacturers Resource Guide



Appalachian Hardwood Marks Nine Decades

Ninety years and counting!

Appalachian Hardwood Manufacturers, Inc. marks its 90th Anniversary in 2018 with a year-long celebration of its achievements.

The the association was founded in October of 1928 by hardwood lumber producers in West Virginia and Ohio. They recognized the need for promotion of the unique qualities of the logs, lumber and products from the region.

The early leaders met with lumber buyers to showcase the features and literally show them the value and yield that is gained from the lumber. AHMI members funded construction of furniture and cabinet prototypes to show manufacturers what could be done with Appalachian Hardwoods.



There have been dozens of promotion projects for species like Oak and Poplar. Others have highlighted the use of character marks, middle and lower grades and more recently the sustainability and legality of the wood.

AHMI members were instrumental in developing a section in the Hardwood Market Report to differentiate "Appalachian" from other regions.

Appalachian became known for the highest quality lumber with "wider width and longer lengths," one advertisement read. "It always pays to demand Appalachian," another one states.

Today, AHMI is committed to the same mission: promoting the logs, lumber and products from the region. Our focus is on the Sustainability and Legality of our timber resource and products.

AHMI introduced Certified Appalachian earlier this year so buyers around the world can be assured the product they receive comes from the Appalachian region and a third-party audit confirms the source and the Sustainability and Legality of the products.

The association and its leaders are focused on new programs for the future for both domestic and international markets.

This guide is a listing of the 200-plus companies who are members of the association. This includes sawmills, concentration yards, wholesalers, foresters, secondary manufacturers and suppliers.

AHMI has three meetings each year with its Annual Meeting late February, the Summer Family Conference the last week of July and fall meetings and tours in October. To learn more about these activities and the work of the association, please visit www.appalachianhardwood.org.

Appalachian Hardwood Manufacturers, Inc.
PO Box 427, High Point, NC 27261
Tel: (336) 885-8315
www.appalachianhardwood.org

Appalachian Hardwood Manufacturers, Inc. Milestones

1928 – Appalachian Hardwood Manufacturers Inc. is formed
1930s – Marketing to furniture, flooring, cabinet makers
1945 – Appalachian Hardwood Forestry Division
Mid 1960s – Presidents Council with Furniture Manufacturers
1966 – Began international programs to Europe and Japan
Mid 1970s – Oak Promotion
Mid 1980s – Poplar Promotion
1991 – Founding Partner in AHEC
1995 – Partner in Hardwood Federation
1996 – Community Involvement Program
1998 – The Height of Beauty - Appalachian
2002 – Demand the Appalachian Standard
2003 – The New Oak Partnership
2007 – Appalachian Hardwood Verified Sustainable
2011 – Appalachian Hardwood Verified Legal
2018 – Certified Appalachian Hardwood

For more information, visit
www.appalachianhardwood.org.



Appalachian Region Of The United States

The geographic region of Appalachian Hardwood Manufacturers, Inc. as determined by its Board of Trustees. The logs, lumber, and products manufactured from trees grown within this area may be certified as "Appalachian."



Certified Appalachian Hardwood Sustainable & Legal

The Appalachian Hardwood resource is growing at a rate of 2.45 for every tree that is harvested or dying combined, according to US Department of Agriculture.

The growth is the result of modern forest management and wise utilization. Buyers of Appalachian Hardwood logs and lumber can be assured of this because of Appalachian Hardwood Manufacturers, Inc.

An analysis of USDA data finds the growth to removals ratio in the Appalachian forest has increased in the past 12 years.



AHMI introduced the **Appalachian Hardwood Verified Sustainable** in 2007 to show members producing, distributing and manufacturing sustainable goods from the region. It expanded to include the **Appalachian Hardwood Verified Legal**

in 2011 to show legal products.

Lumber certification is a complex issue that has multiple stakeholders from the individual landowner through the retailer of finished goods. AHMI has developed the **Certified Appalachian Hardwood** and has a third-party company to audit members standards that were approved by AHMI Trustees in January 2018.

The AHMI program certifies companies who purchase logs and lumber from the 344 counties of the Appalachian Region from northern Georgia through western New York. The region's:

- Forested land has increased 300,000 acres to 65.7 million acres
- Top species are Soft Maple, Red Oak, White Oak, Hard Maple and Yellow Poplar

Certificates are available from member companies that explain the program and confirm participation.

AHMI is a regional trade association headquartered in High Point, NC. Its mission is to promote the hardwood timber and products from the Appalachian Re-

gion. This guide is a listing of the 200-plus companies who are members of the association. This includes sawmills, concentration yards, wholesalers, foresters, secondary manufacturers and suppliers.

To learn more about these activities and the work of the association, please visit www.appalachianhardwood.org.

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APPALACHIAN EXPORTERS

The following are AHMI Producer and Distributor Members who also Export. Information includes the company name, location, telephone, fax, contact, email website and certification scheme:

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A-Bridge Corp., PO Box 114, Loveland, OH 45140, Tel: 513-520-5885; Joe Merlin, j2226377@aol.com

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American Hardwood Industries, PO Box 1528, Waynesboro, VA 22980, Tel: 540-946-9150, Fax: 540-946-9153; John O'Dea, johnodea@ahiwood.com, www.ahiwood.com; AHVS, FSC

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Boss Lumber, Inc., 47 Poplar Knob Road, Galax, VA 24333, Tel: 276-238-8264, Fax: 276-238-3348; Jose Miguel Jimenez, jmjimenez.calderon@tamalsa.com, Ignacio Jimenez, Jaime Calderon, www.bosslumber.com; AHVS

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- Cummings Lumber Co., Inc.**, PO Box 6, 21756 Route 14 North, Troy, PA 16947, Tel: 570-297-4771, Fax: 570-297-2766; Norm Steffy, norms@clci1.com, Scott Cummings, www.clc1.com; AHVS
- East Ohio Lumber Co., Inc.**, PO Box 126, Salineville, OH 43945-0126, Tel: 330-679-2394, Fax: 330-679-2206; George Bach Jr. (ext. 112), george@eastohiolumber.com, Travis Bach (ext. 114), travis@eastohiolumber.com, Donna Smalley (ext. 111), www.eastohiolumber.com; AHVS
- Fitzpatrick & Weller, Inc.**, PO Box 490, 12 Mill Street, Ellicottville, NY 14731, Tel: 716-699-2393, Fax: 716-699-2893; Greg Fitzpatrick, Joe Snyder, Dana Fitzpatrick, sales@fitzweller.com, www.fitzweller.com; AHVS, FSC
- Flowers Timber Company, Inc.** 140 Greenfield Cemetery Road, Seven Springs, NC 28578; Jeremy Flowers, flowerstimber@gmail.com, www.flowerstimber.com; AHVS
- Forest Products, Inc.**, PO Box 1719, Conover, NC 28613, Tel: 828-466-3488, Fax: 828-466-7494; David Kay, david@kayfpi.com, www.kayfip.com; AHVS
- Gilkey Lumber Co., Inc.**, 2250 US Hwy. 221-North, Rutherfordton, NC 28139, Tel: 828-286-9069, Fax: 828-286-2892; Fred Hardin, fredhardin@gilkeylumber.com, Mike Parton, mikeparton@gilkeylumber.com, www.gilkeylumber.com; AHVS
- Granite Hardwoods, Inc.**, PO Box 226, Granite Falls, NC 28630, Tel: 828-396-3395, Fax: 828-396-8182; Rick McCreary, Ridge DeWitt, Ed Herron, ed@granitehardwoods.com, www.granitehardwoods.com; AHVS
- Gutchess Lumber Co.**, 890 McLean Road, Cortland, NY 13045, Tel: 607-753-3393, Fax: 607-753-9715; Brian Conklin (Sales Manager) 607-753-3393, bpconklin@gutchess.com, Aman Huang (SE Asia) 607-753-3393, Nasir Chaudhri (Middle East) 607-310-8693, www.gutchess.com; AHVS
- Harold White Lumber, Inc.**, 2920 Flemingsburg Road, Morehead, KY 40351, Tel: 606-784-7573, Fax: 606-784-2624; Ray White, CEO; rwhite@haroldwhitelumber.com, Laura White, laura@haroldwhitelumber.com, Regina Jaynes, rjaynes@haroldwhitelumber.com, Grace Duncan, www.haroldwhitelumber.com; AHVS
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- Highland Hardwood Sales, Inc.**, 2914 Professional Pkwy. Suite A, Augusta, GA, 30907, Tel: 800-241-3370, Fax: 800-673-3720; Dave Redmond, dave@highlandhardwood.com, Robbie Parrott, www.highlandhardwood.com; AHVS, FSC
- Inter-State Hardwoods Co., Inc.**, PO Box 7, Route 250/92, Bartow, WV 24920, Tel: 304-456-4597, Fax: 304-456-3416; Rob Walthour, rob@inter-statehardwoods.com, Junco Felix, www.inter-statehardwoods.com; AHVS, FSC
- J.E. Jones Lumber Co.**, PO Box 12385, New Bern, NC 28561, Tel: 252-638-5717, Fax: 252-638-4860; Jimmy Jones Jr., jejoneslumber@jejoneslumber.com, www.jejoneslumber.com; AHVS
- Jim C. Hamer Co.**, 901 12th Street, Kenova, WV 25530, Tel: 304-453-6381, Fax: 304-453-6587; Steve Hamer, shamer@jimchamer.com, Jack Hatfield, jhatfield@jimchamer.com, www.jimchamer.com; AHVS
- Kepley-Frank Hardwoods**, 975 Conrad Hill Mine Road, Lexington, NC 27292, Tel: 336-746-5419, Fax 336-746-6177; Jim Kepley, jkepley@kepleyfrank.com, Bart Jenkins, www.kepleyfrank.com; AHVS
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