



Appalachian Sustainable

September 2013

Monthly newsletter of
Appalachian
Hardwood
Manufacturers, Inc.
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Future Meetings

2013 Fall Meeting - Oct. 21-23

The Nemaocolin, Farmington, PA in conjunction with Penn-York Club

2014 Annual Meeting - Feb. 26-March 2

Boca Beach Club, Boca Raton, FL

2014 Summer Conference - July 26-29

The Homestead, Hot Springs, VA

AHMI, Penn York Plan Meetings & Tours

Sites are sawmills, concentration yard, pallets & pellets

Appalachian Hardwood Manufacturers, Inc. will join with the Penn-York Lumbermen's Club for Fall Meeting and Tours in southwestern Pennsylvania.

The event is scheduled for Oct. 21-23 and will be headquartered at the Nemaocolin Woodlands Resort in Farmington, PA. It will be an excellent opportunity to meet new people, visit with members and customers and view sawmills, concentration yards, pallet and pellet operations.

"AHMI has held tours for the past several years and are very appreciative of our members and prospective members who open their doors for us to view their operations," said Tom Inman, AHMI president. "I am very excited to be working with the Penn-York Lumbermen's Club who have long-supported our education and promotion activities."

The activities begin with optional golf and sporting clays tournaments on Oct. 21 at 11 a.m. The Nemaocolin has championship golf and shooting facilities and prizes will be awarded to winners.

The monthly Penn-York Lumbermen's Club reception begins at 5:30 p.m. and dinner at 6:30 p.m. hosted by eLIMBS and Northwest Hardwoods. A guest speaker will follow.

Tours will be held on Tuesday, Oct. 22 and Wednesday, Oct. 23. Confirmed locations are:

- **Northwest Hardwoods sawmill, Hopwood, PA** - Northwest Hardwoods is a leading North American hardwood lumber brand and operates 12 facilities in the U.S. The Hopwood, PA operation has a 15MMBf fully optimized sawmill and 450MBf in kiln capacity. The sawmill features an optimized headrig, gang resaw, floating sawbox edger, and optimized trimmer. The mill manufactures Appalachian ash, basswood, cherry, hickory, hard maple, poplar, red oak, soft maple and white oak in 4/4-8/4 thicknesses for domestic and export markets.

- **Holt & Bugbee Inc. distribution yard in Mt, Braddock, PA** - Holt & Bugbee Inc. began in 1825 with a sawmill for rough cutting mahogany logs in Charlestown, MA. In 1994, the company opened its Mount Braddock, PA yard and in 1999 opened a yard in Boyertown, PA. The Mount Braddock yard has dry kilns, lumber processing, millwork and sales operations. Five family generations later, Holt & Bugbee is recognized around the world for the quality of products and dedication to service.

- **Frey Lumber & Pallet, Smithfield, PA** - Frey Lumber Company was founded in 1949 by Emanuel Lincoln Frey and in the 1970s the company was passed down to his son, James E. Frey whose son, James E. Frey Jr., joined the company in 1988. The sawmill produces quality hardwood lumber, pallet lumber and makes

(Meeting on Page 3)

The way I see it...

By Tom Inman, AHMI President

...I like to get along with other folks and I hope that style is apparent at Appalachian Hardwood Manufacturers, Inc.

For the sixth year, AHMI will hold joint meetings and tours with other associations and clubs because it benefits everyone. When you participate in a joint meeting, you have a chance to network with your peers within the association but also meet people from outside your group.

Meetings lead to introductions; introductions lead to building a relationship; relationships lead to business and the rest is, as they say, history.

AHMI has 85 years of history this year helping our members turn introductions into business. We will continue that tradition in October in southwest Pennsylvania with the Penn-York Lumbermen's Club and tours at two AHMI member facilities and two companies that are not members - yet. Please register to attend today.

...a very productive summer is quickly becoming a busy fall with a host of meetings, programs and visits planned. I will be in Tennessee this week, Ohio next week, West Virginia the following week, the NHLA convention in early October, then travels in Virginia, the AHMI meeting in Pennsylvania and wrap up the month in Washington DC with the Hardwood Federation.

This follows visits to New York and Pennsylvania in late August and Maryland in July. The only "Appalachian" states that will need attention later this year are South Carolina and Georgia. I'll check my calendar.

...in my recent meetings with AHMI members, I am trying to ask if they know of other companies that should be members. I am reaching out to these prospects and always seeking more. If you know of companies who would benefit from our promotion and education programs, please send me their names and contact information. We have a package ready to send out and encourage them to join. I am also happy to make a visit with you to sit down with them and explain our work. Let's get started.

USTR Seeks Specifics On EU Trade Issues

The Office of the U.S. Trade Representative (USTR) is seeking input about specific export challenges and priorities of small- and medium-sized enterprises (SMEs) and their workers.

The agency is reviewing trade policy and enforcement activities to enhance cooperation with trading partners on small business trade initiatives. Trade agreements can particularly help SMEs boost exports by tackling tariff barriers, burdensome customs procedures, discriminatory or arbitrary standards, and a lack of transparency relating to relevant regulations in foreign markets.

The USTR will conduct an investigation and prepare a report that catalogs trade related barriers that SMEs perceive as disproportionately affecting SMEs exporting to the European Union, compared to larger U.S. exporters to the EU. The investigation should identify barriers by economic sector or by special issue and should focus on sectors with high concentrations of SMEs.

A public hearing in connection with this investigation will be held at the U.S. International Trade Commission Building, 500 E Street SW, Washington, DC, beginning at 9:30 am on October 8, 2013. Requests to appear at the public hearing should be filed with the Secretary, no later than 5:15 p.m., Sept. 13, 2013.

All pre-hearing briefs and statements should be filed no later than 5:15 p.m., September 20, 2013; and all post-hearing briefs and statements should be filed not later than 5:15 p.m., Oct. 15.

Any person interested in attending the hearing as an observer or nonparticipant should contact the Office of the Secretary at 202-205-2000 after September 13, 2013, for information concerning whether the hearing will be held.

WRITTEN SUBMISSIONS: In lieu of or in addition to participating in the hearing, interested parties are invited to file written submissions concerning this investigation.

All written submissions should be addressed to the Secretary, USTR, 500 E Street SW, Washington, DC, 20436, and should be received no later than 5:15 p.m., Oct. 15.

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custom wooden support blocks for coal mines, steel mills and other pallet makers. Frey Lumber also heat treats pallets and blocks.

Frey Pallet Corporation, in business since 1949 and formally incorporated in 1995, handles special orders for pallets, crates, and wood blocking material. The companies employ 36 people in Smithfield, PA.

- **Greene Team Pellet Fuels in Garards Fort, PA** - Greene Team Pellet Fuel Company, LLC was founded with the goal of producing clean, renewable energy and reducing dependence on fossil fuels. Pellet quality is the number one goal at Greene Team and they receive fresh sawdust daily from local sawmills and process it into wood pellet fuel quickly. The sawdust never has had a chance to degrade prior to pelletization and ensures the highest possible BTU value. The state of the art facility allows Greene Team to consistently produce the highest quality pellet fuel. The company has an in house lab and tests finished product every ½ hour to maintain quality.

A bus will be available for the Tuesday tours. The Wednesday group will drive on their own.

A reception and dinner will be held on Tuesday, Oct. 22 at the Nemaocolin with a wrapup of the days events and special speaker. Tours are planned for Wednesday morning and will conclude at noon.

Registration is available on page 6 of this newsletter or online at www.appalachianwood.org and follow the tab for Meetings. You can reserve your room today at the Nemaocolin by calling 866.344.6957 and group code Hardwood.

Questions? Call AHMI at (336) 885-8315 or tom@appalachianwood.org



Fall Meeting & Tours Agenda

Monday, Oct. 21

11 a.m. Golf and Sporting Clays tournaments at The Nemaocolin, Farmington, PA

5:30 p.m. Reception at the Nemaocolin

7 p.m. Dinner at the Nemaocolin with program to follow

Tuesday, Oct. 22

8 a.m. Depart by bus for mill tours

8:30 a.m. Northwest Hardwoods in Hopwood, PA

11 a.m. Holt & Bugbee Inc. in Mt. Braddock, PA

1 p.m. Lunch in Uniontown, PA

2 p.m. Frey Lumber & Pallet in Smithfield, PA

5:30 p.m. Reception at the Nemaocolin

7 p.m. Dinner at the Nemaocolin with program to follow

Wednesday, Oct. 23

8 a.m. Depart for mill tour (*participants will drive on their own*)

9 a.m. Greene Team Pellet Fuels in Garards Fort, PA

11:30 a.m. Tour ends

12:30 p.m. AHMI Board of Trustees luncheon

AHMI welcomes the following new members:

Supplier

DL Machinery

David A. Lillard

PO Box 39224

Greensboro, NC 27438

New members are the lifeblood of the asso-



ciation and if you know of companies that should join, please contact the AHMI office at (336) 885-8315 or info@appalachianwood.org. We have a packet of materials that is specific to the membership category.

Federation Seeks Attendees For Washington DC

The Hardwood Federation is asking all association members to participate in the 2013 Annual Fly-In to Washington DC on Oct. 30-31 to contact members of Congress and their staff.

The event is an excellent opportunity to meet with leaders in Congress and high-ranking Obama Administration officials, but also time with industry peers. The host hotel is the Liaison Hotel at 415 New Jersey Avenue, NW, Washington, DC.

There will be a briefing on the Federation's issue and attendees are placed on teams by state to make visits. There are typically five key items that will be addressed with elected officials.

Executive Director Dana Cole reports that early registration for this year's Fall Fly-in is growing but wants to make sure as many industry sectors and geographic regions are represented as possible. In 2012, more than 50 high-level meetings with lawmakers and policymakers were successfully completed.

The agenda is:

Oct. 29 7-9 p.m.: Hardwood Federation/National Wood Flooring Association Welcome Reception.

Oct. 30 8-10 a.m.: Hardwood Federation Board of Directors' Meeting

**Fall
Fly-In
Oct.
30-31**



10 a.m.-noon: Hardwood Federation PAC Board of Directors' Meeting

12 noon - 2 p.m. Hardwood Federation Fly-In Briefing Session and Luncheon

2 - 5 p.m. Hardwood Federation Capitol Hill Visits

5:30 - 7 p.m. HFPAC Republican Members Reception

7 p.m. - 9:00 p.m. Hardwood Federation Fly-In dinner

Oct. 31 8:00 a.m. - 10:00 a.m. HFPAC Democratic Members Breakfast

10 a.m. - 2 p.m. Hardwood Federation Fly-In Capitol Hill Visits

To register, please visit the Federation's website at www.hardwoodfederation.com. The HF Board of Trustees has asked each participating association to send at least two members to the Fly-In to contact Congressional leaders. For more information, please contact the AHMI office.

Court Revives Debate On Forest Roads & Water

The U.S. Court of Appeals for the Ninth Circuit in an order issued Sept. 5 in *Northwest Environmental Defense Center (NEDC) v. Decker* gave litigators another chance to seek federal Clean Water Act (CWA) permits on forest roads through a new round of litigation.

The National Association of Forest Owners reports that in 2006 the NEDC sued the Oregon state forester claiming that logging roads in Oregon's Tillamook State Forest were point sources of pollution requiring federal CWA permits. Not accepting the outcome of the Oregon court upholding the U.S. Environmental Protection Agency's (EPA) 37-year successful regulations that these roads are nonpoint sources that should be regulated through state best management practices, NEDC appealed to the Ninth Circuit, which sided with the them in 2010.

The Supreme Court overturned the Ninth Circuit last March. The Supreme Court upheld EPA's rule that forest roads don't require permits without opining on whether they were point sources.

Now the NEDC is trying to revive their argument for permits by arguing that forest roads are still point sources and that there *must* be some new basis out there for requiring a permit, NAFO reports. The Ninth Circuit helped them do that by remanding the case back to the district court after restating its ruling that forest roads must be treated as point sources, NAFO officials say.

The U.S. House passed by a voice vote an amendment to the Farm Bill declaring that forest roads are nonpoint sources. Congress must now complete the work on legislation and end the forest roads legal quagmire once and for all. The support is there and the end is in sight.

Inman Details Lumber Markets At Penn-York

FINDLEY LAKE, NY - AHMI President Tom Inman offered an update on key domestic markets for Appalachian Hardwoods at the August 2013 meeting of the Penn-York Lumbermen's Club here.

The meeting was sponsored by Deer Park Lumber and was held at the Peek N Peak in western New York. More than 80 Penn-York members and guests attended.

Inman discussed the issues that are affecting hardwood lumber markets in 2013. A key factor for late spring and summer has been unusually wet conditions that have slowed or prevented harvesting. Lumber supply has been down because mills have not had an abundance of logs.



Hardwood markets for the year continue to improve slowly as demand for housing and related goods rises. A short supply has maintained the a stable price for most hardwood supplies.

Inman said Poplar, Hard Maple, Hickory and green lumber have been in demand for several weeks. The pressure has come from furniture, flooring and cabinet companies that are reporting increased demand for products. Other species have not seen as much demand and availability is increasing.

On the international front, Inman discussed a recent trip with the American Hardwood Export Council to China where manufacturers there were reporting steady demand. A threatened slowdown in purchasing did not have the impact on markets that some Chinese buyers were expecting, Inman reported.

He also shared that Mexican officials have been applying phytosanitary rules designed for green lumber imports to kiln dried imports. This has backed up shipments at U.S. ports because of wane and bark on lower grades of Oak and other species.

AHMI Activities For 2013

Appalachian Hardwood Manufacturers, Inc. will attend / display at the following meeting, trade shows and other events to promote AHMI members and products in 2013:

Sept. 16-17: Wood Component Manufacturers Association Annual Meeting & Tour, Millersburg, OH

Sept. 20-21: Kentucky Wood Expo, Lexington, KY

Oct. 2-5: NHLA Convention, Fort Worth, TX

Oct. 19-24: High Point Furniture Market, High Point, NC

Oct. 20: American Society of Furniture Designers, High Point, NC

Oct. 21-23: AHMI Inter-Industry Meeting and Tours, PA

Oct. 29-31: Hardwood Federation Fly-In, Washington, DC

Nov. 13-15: NC Wood Exports Conference, Raleigh, NC

Nov. 20-22: GreenBuild, Philadelphia, PA

For more information, please contact the AHMI office at (336) 885-8315.

AHEC and other groups are working with U.S. officials to seek a reversal of these changes in Mexico.

Inman also discussed the Appalachian Hardwood Verified Sustainable and Verified Legal programs. These two provide documentation for Producers and Distributors that the lumber resource is growing 2.45 trees for every tree that is harvested or dying combined and it is legally purchased from U.S. forest owners.

The programs help Appalachian members sell products to buyers internationally.

The club will combine its October meeting with AHMI for two joint sessions and tours in southwestern Pennsylvania. More information is on page 1 of this newsletter.

Penn-York Lumbermen's Club Treasurer presented Inman with a donation from the club to support AHMI's 2013 programs.

2013 Appalachian Hardwood Manufacturers, Inc. Fall Meeting & Tours

in conjunction with Penn-York Lumbermen's Club The Nemaocolin, Farmington, PA Oct. 21-23

To accurately plan the functions and make sure all participants are included on the Registration List, please complete this form and return it with your check or complete the credit card information below by Oct. 1, 2013 to AHMI, P.O. Box 427, High Point, NC 27261.

PLEASE REGISTER FOR PENN-YORK AND AHMI FALL MEETINGS & TOURS

Name: _____

Company: _____

Address: _____

City/State/Zip: _____



Fees (please circle your selection)

Both Meetings, tours & meals: \$250 Penn York & AHMI members / \$350 guests

or Monday Penn York Meeting only, "open bar" reception and dinner: \$65

Tuesday and Wednesday AHMI tours, bus, Tuesday lunch, reception & dinner only:

\$195 for Penn York & AHMI members / \$295 for guests

MILL TOURS Please select the tour sites you will attend and if you will ride the bus departing/ returning to the Nemaocolin on Tuesday. Wednesday tour will drive on your own.

Tuesday, Oct. 22 Northwest Hardwoods I will ride the bus

Holt & Bugbee Inc. I will ride the bus

Lunch

Frey Lumber & Pallet I will ride the bus

Wednesday, Oct. 23 Greene Team Pellets (drive on your own)

Total _____

Check enclosed _____

Credit Card: VISA / MasterCard # _____

Expiration date _____

Name on card: _____

Billing zip code _____

You may also register online at www.appalachianwood.com/meetings.htm

GOLF TOURNAMENT

Yes I will golf

Monday, Oct. 21 at 11 a.m. Mystic Rock Course. Fee is \$65 payable on site to Nemaocolin.

SPORTING CLAYS TOURNAMENT

Yes I will shoot

Monday, Oct. 21 at 11 a.m. at Shooting Academy. Fee is \$75 for 100 targets with own gun & ammo. Fee for gun rental, ammo & clays is \$129 payable on site to Nemaocolin.

Room reservations can be made online at www.nemaocolin.com or call (724) 329-8555

Room rates start at \$149.99 per night